CITY OF ALBUQUERQUE

ALBUQUERQUE. NEW MEXICO PURCHASING DEPARTMENT

NOVEMBER 2, 2004

TO:

RONN D. JONES, PURCHASING OFFICER

FROM:

SUZANNE BOEHLAND, SENIOR BUYER

SUBJECT: RECOMMENDATION OF AWARD ON REQUEST FOR OFFER RFB2005-036-SB

TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING 10/27/2004

I RECOMMEND AWARDING THE FOLLOWING AS THE LOWEST RESPONSIVE BID OFFER AFTER MEETING SPECIFICATIONS. LOCAL PREFERENCES, IF APPLICABLE, HAVE BEEN TAKEN INTO CONSIDERATION. THIS CONTRACT WILL BE USED BY VARIOUS DEPARTMENTS, WITH APPROVAL OF EQUIPMENT FOR FITNESS FOR DUTY BY FLEET MANAGEMENT/DMD FOR ALL DEPARTMENTS EXCEPT TRANSIT, SOLID WASTE, AND AVIATION.

ITEM NO.	QUANTITY (EST.)	ITEM	VENDOR RECOMMENDATION FOR AWARD	UNIT AMOUNT
1	16	HYBRID SEDAN – 4 DOOR	PERFECTION HONDA	\$ 21,990.00
2	10	SEDAN, COMPACT – 4 DOOR	ZANGARA DODGE	\$ 12,221.00
3	30	SEDAN, MID-SIZE – 4 DOOR	GALLES CHEVROLET	\$ 13,239.00
	30	SEDAN, MID-SIZE – 4 DOOK	ZANGARA DODGE	\$ 13,433.00
4	10	SEDAN, FULL-SIZE- 4 DOOR	BOB TURNER'S FORD COUNTRY	\$ 20,208.00
5	10	COMPACT UTILITY VEHICLE 4X2	GALLES CHEVROLET	\$ 18,234.00
			BOB TURNER'S FORD COUNTRY	\$ 19,968.00
6	10	MID-SIZE UTILITY VEHICLE 4X2	RICH FORD SALES	\$ 19,989.00
			GALLES CHEVROLET	\$ 19,999.00
7	10	LARGE UTILITY VEHICLE (SUV) 4X2; ½-	RICH FORD SALES	\$ 23,535.00
	7 10	TON	BOB TURNER'S FORD COUNTRY	\$ 23,597.00
8	10	FULL-SIZE (BIG) UTILITY VEHICLE 4X2;	BOB TURNER'S FORD COUNTRY	\$ 26,475.00
	10	³ ⁄ ₄ -TON	RICH FORD SALES	\$ 26,713.00
9	10	VAN, CARGO	ZANGARA DODGE	\$ 28,072.00
10	1	VAN, PASSENGER	ZANGARA DODGE	\$ 28,844.00
11	1	VAN CAB/CHASSIS	ZANGARA DODGE	\$ 25,766.00
12	20	1/4-TON (COMPACT) PICK-UP TRUCK	GALLES CHEVROLET	\$ 11,086.00

4.0				
13	15	½-TON PICK-UP TRUCK	GALLES CHEVROLET	\$ 13,779.00
14	14 10	34-TON PICK-UP TRUCK	GALLES CHEVROLET	\$ 21,065.00
			ZANGARA DODGE	\$ 21,245.00
15	10	1-TON PICK-UP TRUCK	RICH FORD SALES	\$ 22,112.00
16	10	CAB/CHASSIS; 1-TON	GALLES CHEVROLET	\$ 21,903.00
17	5	CAB/CHASSIS; 15,000 GVWR	GALLES CHEVROLET	\$ 30,536.00
18	5	CAB/CHASSIS; 17,500 GVWR	GALLES CHEVROLET	\$ 30,969.00

This is a Recommendation of Award, not an actual award. An actual award will be made by the Purchasing Division by issuing a Purchase Order after the completion of the Protest Period on _____11/17/04____. Date of Recommendation ____11/09/04

APPROVED BY:

RONN JONES

PURCHASING OFFICER

ED ADAMS

DATE

DIRECTOR, DEPARTMENT OF MUNICIPAL DEVELOPMENT



City of Albuquerque

AUTOMATED PURCHASING SYSTEM II OFFERS FOR PROCUREMENT

REQUEST FOR BID NUMBER: RFB2005-036-SB
BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS
SUZANNE BOEHLAND, SENIOR BUYER, PHONE NO.: (505)768-3320

Item		Bid Amount	Discounted Bid	Vendor Name/Comments
From Item No.: 1	To Item No.: 1			
		\$0.00	\$0.00	* BOB TURNER'S FORD COUNTRY
		\$0.00	\$0.00	* ZANGARA DODGE
		\$0.00	\$0.00	* RICH FORD SALES INC
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$0.00	\$0.00	* GALLES CHEVROLET
		\$21,990.00	\$20,890.50	PERFECTION HONDA
From Item No.: 2	To Item No.: 2			=======================================
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$12,221.00	\$11,609.95	ZANGARA DODGE
		\$12,336.00	\$11,719.20	RICH FORD SALES INC DID NOT MEET MINIMUM SPECIFICATIONS FOR FULL-SIZE SPARE TIRE
		\$12,479.00	\$11,855.05	GALLES CHEVROLET
		\$12,800.00	\$12,160.00	BOB TURNER'S FORD COUNTRY
		\$16,598.00	\$15,768.10	PERFECTION HONDA
From Item No.: 3	To Item No.: 3			=======================================
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$13,239.00	\$12,577.05	GALLES CHEVROLET
		\$13,433.00	\$12,761.35	ZANGARA DODGE
		\$13,800.00	\$13,110.00	BOB TURNER'S FORD COUNTRY

^{*} Denotes that at least one Item in the Group was 'No Bid'

REQUEST FOR BID NUMBER: RFB2005-036-SB BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

Item ========	=======================================	Bid Amount	Discounted Bid	Vendor Name/Comments
		\$13,868.00	\$13,174.60	RICH FORD SALES INC
		\$18,487.00	\$17,562.65	PERFECTION HONDA
From Item No.: 4	To Item No.: 4			
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$0.00	\$0.00	* GALLES CHEVROLET
		\$20,208.00	\$19,197.60	BOB TURNER'S FORD COUNTRY
		\$20,714.00	\$19,678.30	RICH FORD SALES INC
		\$25,377.00	\$24,108.15	ZANGARA DODGE
From Item No.: 5	To Item No.: 5			=======================================
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ZANGARA DODGE
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$17,812.00	\$16,921.40	BOB TURNER'S FORD COUNTRY GVWR DID NOT MEET MINIMUM SPECIFICATIONS.
		\$17,919.00	\$17,023.05	RICH FORD SALES INC GVWR DOES NOT MEET MINIMUM SPECIFICATIONS
		\$18,234.00	\$17,322.30	GALLES CHEVROLET
From Item No.: 6	To Item No.: 6		=======================================	
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$19,968.00	\$18,969.60	BOB TURNER'S FORD COUNTRY
		\$19,989.00	\$18,989.55	RICH FORD SALES INC
		\$19,999.00	\$18,999.05	GALLES CHEVROLET

^{*} Denotes that at least one Item in the Group was 'No Bid'

Item Bid Amount Discounted Bid Vendor Name/Comments \$21,411.00 \$20,340,45 ZANGARA DODGE From Item No.: 7 To Item No.: 7 \$0.00 \$0.00 * PERFECTION HONDA \$0.00 \$0.00 * ALBUQUERQUE FREIGHTLINER \$0.00 \$0.00 * SANTA FE CHEVROLET \$23,535.00 \$22,358,25 RICH FORD SALES INC \$23,597.00 \$22,417,15 **BOB TURNER'S FORD COUNTRY** \$24,315.00 \$23,099.25 ZANGARA DODGE \$24,398.00 \$23,178.10 **GALLES CHEVROLET** From Item No.: 8 To Item No.: 8 \$0.00 \$0.00 * PERFECTION HONDA \$0.00 \$0.00 * ZANGARA DODGE \$0.00 \$0.00 * ALBUQUERQUE FREIGHTLINER \$0.00 \$0.00 * SANTA FE CHEVROLET \$26,475.00 \$25,151.25 **BOB TURNER'S FORD COUNTRY** \$26,713.00 \$25.377.35 RICH FORD SALES INC \$27,789.00 \$26,399.55 **GALLES CHEVROLET** From Item No.: 9 To Item No.: 9 \$0.00 \$0.00 * PERFECTION HONDA \$0.00 \$0.00 * BOB TURNER'S FORD COUNTRY \$0.00 \$0.00 * RICH FORD SALES INC \$0.00 \$0.00 * SANTA FE CHEVROLET \$0.00 \$0.00 * GALLES CHEVROLET \$28.072.00 \$26,668.40 ZANGARA DODGE \$29,500.00 \$28,025.00 ALBUQUERQUE FREIGHTLINER

^{*} Denotes that at least one Item in the Group was 'No Bid'

Item		Bid Amount	Discounted Bid	Vendor Name/Comments
From Item No.: 10	To Item No.: 10			=======================================
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* BOB TURNER'S FORD COUNTRY
		\$0.00	\$0.00	* RICH FORD SALES INC
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$0.00	\$0.00	* GALLES CHEVROLET
		\$28,844.00	\$27,401.80	ZANGARA DODGE
		\$30,430.00	\$28,908.50	ALBUQUERQUE FREIGHTLINER
From Item No.: 11	To Item No.: 11	=======================================		=======================================
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* BOB TURNER'S FORD COUNTRY
		\$0.00	\$0.00	* RICH FORD SALES INC
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$0.00	\$0.00	* GALLES CHEVROLET
		\$25,766.00	\$24,477.70	ZANGARA DODGE
		\$26,749.00	\$25,411.55	ALBUQUERQUE FREIGHTLINER
From Item No.: 12	To Item No.: 12	=======================================	=======================================	
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$11,086.00	\$10,531.70	GALLES CHEVROLET
		\$12,097.00	\$11,492.15	RICH FORD SALES INC
		\$12,116.00	\$11,510.20	BOB TURNER'S FORD COUNTRY
		\$15,855.00	\$15,062.25	ZANGARA DODGE
From Item No.: 13	To Item No.: 13	= = = = = = = = = = = = = = = = = = =	=======================================	=======================================
		\$0.00	\$0.00	* PERFECTION HONDA

^{*} Denotes that at least one Item in the Group was 'No Bid'

Item	=======================================	Bid Amount	Discounted Bid	Vendor Name/Comments
		\$0.00	\$0.00	*ALBUQUERQUE FREIGHTLINER
		\$13,779.00	\$13,090.05	GALLES CHEVROLET
		\$14,125.00	\$14,125.00	SANTA FE CHEVROLET
		\$14,935.00	\$14,188.25	BOB TURNER'S FORD COUNTRY
		\$14,996.00	\$14,246.20	RICH FORD SALES INC
		\$16,851.00	\$16,008.45	ZANGARA DODGE
From Item No.: 14	To Item No.: 14			
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$21,065.00	\$20,011.75	GALLES CHEVROLET
		\$21,245.00	\$20,182.75	ZANGARA DODGE 16 CUMMINS DIESEL IS EQUAL.
		\$21,819.00	\$20,728.05	RICH FORD SALES INC
		\$21,983.00	\$20,883.85	BOB TURNER'S FORD COUNTRY
From Item No.: 15	To Item No.: 15			
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$22,112.00	\$21,006.40	RICH FORD SALES INC
		\$22,564.00	\$21,435.80	BOB TURNER'S FORD COUNTRY
		\$23,410.00	\$22,239.50	ZANGARA DODGE
		\$24,274.00	\$23,060.30	GALLES CHEVROLET
From Item No.: 16	To Item No.: 16	= = = = = = = = = = = = = = = = = = =		=======================================
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ZANGARA DODGE

^{*} Denotes that at least one Item in the Group was 'No Bid'

Item		Bid Amount	Discounted Bid	Vendor Name/Comments
		\$0.00	\$0.00	*ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$21,903.00	\$20,807.85	GALLES CHEVROLET
		\$23,013.00	\$21,862.35	BOB TURNER'S FORD COUNTRY
		\$23,110.00	\$21,954.50	RICH FORD SALES INC
From Item No.: 17	To Item No.: 17	= = = = = = = = = = = = = = = = = = =		
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ZANGARA DODGE
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$26,555.00	\$25,227.25	RICH FORD SALES INC WARRANTY DID NOT MEET MINIMUM SPECIFICATIONS.
		\$26,562.00	\$25,233.90	BOB TURNER'S FORD COUNTRY WARRANTY DID NOT MEET MINIMUM SPECIFICATIONS.
		\$30,536.00	\$29,009.20	GALLES CHEVROLET
From Item No.: 18	To Item No.: 18	= = = = = = = = = = = = = = = = = = = =		
		\$0.00	\$0.00	* PERFECTION HONDA
		\$0.00	\$0.00	* ZANGARA DODGE
		\$0.00	\$0.00	* ALBUQUERQUE FREIGHTLINER
		\$0.00	\$0.00	* SANTA FE CHEVROLET
		\$28,272.00	\$26,858.40	BOB TURNER'S FORD COUNTRY WARRANTY DID NOT MEET MINIMUM SPECIFICATIONS.
		\$28,314.00	\$26,898.30	RICH FORD SALES INC WARRANT DID NOT MEET MINIMUM SPECIFICATIONS.
		\$30,969.00	\$29,420.55	GALLES CHEVROLET

Total Offers = 126

^{*} Denotes that at least one Item in the Group was 'No Bid'



City of Albuquerque

AUTOMATED PURCHASING SYSTEM II ABSTRACT DETAIL REPORT

Response Number	Vendor Name	Preference Type	Delivery Notes	
1	PERFECTION HONDA	LOCAL BUSI		
2	BOB TURNER'S FORD COUNTRY	LOCAL BUSI		
3	ZANGARA DODGE	LOCAL BUSI		
4	RICH FORD SALES INC	LOCAL BUSI		
5	ALBUQUERQUE FREIGHTLINER	LOCAL BUSI		
6	SANTA FE CHEVROLET			
7	GALLES CHEVROLET	LOCAL BUSI		

REQUEST FOR BID NUMBER: RFB2005-036-SB

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM	QTY				
1	1				
HYBRID SEDAN	S				
RESPONSE	1	2	3	4	5
NO BID?		Υ	Υ	Υ	Υ
SKU	EA	EA	EA	EA	EA
UNIT PRICE	\$21,990.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$21,990.00	\$0.00	\$0.00	\$0.00	\$0.00

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

		,	()	
GROUP ITEM QTY				
1 1				
HYBRID SEDANS				
RESPONSE 6	7			
NO BID?	Y			
SKU EA	EA			
UNIT PRICE \$0.0000	\$0.0000			
EXT. PRICE \$0.00	\$0.00			
GROUP ITEM QTY				
2 1				
COMPACT SEDANS				
RESPONSE 1	2	3	4	5
NO BID?				Y
SKU EA	EA	EA	EA	EA
UNIT PRICE \$16,598.0000	\$12,800.0000	\$12,221.0000	\$12,336.0000	\$0.0000
EXT. PRICE \$16,598.00	\$12,800.00	\$12,221.00	\$12,336.00	\$0.00
GROUP ITEM QTY				
2 1				
COMPACT SEDANS				
RESPONSE 6	7			
NO BID?				
SKU EA	EA			
UNIT PRICE \$0.0000	\$12,479.0000			
EXT. PRICE \$0.00	\$12,479.00			
GROUP ITEM QTY				
3 1				
MID-SIZE SEDANS				
	_	_		
RESPONSE 1	2	3	4	5
NO BID?				Υ
SKU EA	EA	EA	EA	EA
UNIT PRICE \$18,487.0000	\$13,800.0000	\$13,433.0000	\$13,868.0000	\$0.0000
EXT. PRICE \$18,487.00	\$13,800.00	\$13,433.00	\$13,868.00	\$0.00
			4 . 0,000.00	

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM QTY 3 1				
MID-SIZE SEDANS				
RESPONSE 6	7			
NO BID?				
SKU EA	EA			
UNIT PRICE \$0.0000	\$13,239.0000			
EXT. PRICE \$0.00	\$13,239.00			
GROUP ITEM QTY				
4 1				
FULL-SIZE SEDANS				
RESPONSE 1	2	3	4	5
NO BID?	_	, and the second	7	9 Y
SKU EA	EA	EA	EA	EA
UNIT PRICE \$0.0000	\$20,208.0000	\$25,377.0000	\$20,714.0000	\$0.0000
EXT. PRICE \$0.00	\$20,208.00	\$25,377.00	\$20,714.00	\$0.00
			+== ,	Ψ0.00
GROUP ITEM QTY				
4 1				
FULL-SIZE SEDANS				
RESPONSE 6	7			
NO BID? Y	Y			
SKU EA	EA			
UNIT PRICE \$0.0000	\$0.0000			
EXT. PRICE \$0.00	\$0.00			
GROUP ITEM QTY 5 1				
COMPACT UTILITY VEHICLE				
RESPONSE 1	2	3	4	F
NO BID?	2	Y	4	5 Y
		I		Y
SKU	\$17.812 0000	\$0.000	\$17 919 0000	ድስ ስስስስ
	\$17,812.0000 \$17,812.00	\$0.0000 \$0.00	\$17,919.0000 \$17,919.00	\$0.0000 \$0.00

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

				(
GROUP ITEM	QTY				
5	1				
COMPACT UTILIT	Y VEHICLE				
RESPONSE	6	7			
NO BID?	Y	,			
SKU					
UNIT PRICE	\$0.0000	\$18,234.0000			
EXT. PRICE	\$0.00	\$18,234.00			
GROUP ITEM	QTY				
6	1				
MID-SIZE UTILITY	VEHICLE				
RESPONSE	1	2	3	4	5
NO BID?	Y			·	Y
SKU	EA	EA	EA	EA	EA
UNIT PRICE	\$0.0000	\$19,968.0000	\$21,411.0000	\$19,989.0000	\$0.0000
EXT. PRICE	\$0.00	\$19,968.00	\$21,411.00	\$19,989.00	\$0.00
CDOUD ITEM	OTV				
GROUP ITEM 6	QTY 1				
MID-SIZE UTILITY	VENICLE				
RESPONSE	6	7			
NO BID?	Y				
SKU	EA	EA			
UNIT PRICE	\$0.0000	\$19,999.0000			
EXT. PRICE	\$0.00	\$19,999.00			
GROUP ITEM	QTY				
7	1				
LARGE UTILITY V					
RESPONSE	1	2	3	4	5
NO BID? SKU	Y				Y
UNIT PRICE	EA \$0.0000	EA ************************************	EA	EA	EA
EXT. PRICE	\$0.000	\$23,597.0000	\$24,315.0000	\$23,535.0000	\$0.0000
LAT. FRICE	Φυ.υυ	\$23,597.00	\$24,315.00	\$23,535.00	\$0.00

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM	QTY				
7	1		•		
LARGE UTILITY VI	EHICLE				
RESPONSE	6	7			
NO BID?	Υ				
SKU	EA	EA			
UNIT PRICE	\$0.0000	\$24,398.0000			
EXT. PRICE	\$0.00	\$24,398.00			
GROUP ITEM	QTY				
8	1				
FULL-SIZE UTILIT	Y VEHICLE				
RESPONSE	1	2	3	4	5
NO BID?	Υ		Y		Y
SKU	EA	EA	EA	EA	EA
UNIT PRICE	\$0.0000	\$26,475.0000	\$0.0000	\$26,713.0000	\$0.0000
EXT. PRICE	\$0.00	\$26,475.00	\$0.00	\$26,713.00	\$0.00
GROUP ITEM	QTY				
8	1				
FULL-SIZE UTILIT	Y VEHICLE				
RESPONSE	6	7			
NO BID?	Υ				
SKU	EA	EA			
UNIT PRICE	\$0.0000	\$27,789.0000			
EXT. PRICE	\$0.00	\$27,789.00			
GROUP ITEM	QTY				
9	1				
CARGO VAN					
RESPONSE	1	2	3	4	5
NO BID?	Υ	Y		Υ	
SKU	EA	EA	EA	EA	EA
UNIT PRICE	\$0.0000	\$0.0000	\$28,072.0000	\$0.0000	\$29,500.0000
EXT. PRICE	\$0.00	\$0.00	\$28,072.00	\$0.00	\$29,500.00

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM	QTY				
9 CARGO VAN	1				
RESPONSE	6	7			
NO BID?	Υ	Υ			
SKU	EA	EA			
UNIT PRICE	\$0.0000	\$0.0000			
EXT. PRICE	\$0.00	\$0.00			
GROUP ITEM	QTY				
10	1				
PASSENGER VAN					
RESPONSE	1	2	3	4	5
NO BID?	Υ	Υ		Y	-
SKU	EA	EA	EA	EA	EA
UNIT PRICE	\$0.0000	\$0.0000	\$28,844.0000	\$0.0000	\$30,430.0000
EXT. PRICE	\$0.00	\$0.00	\$28,844.00	\$0.00	\$30,430.00
GROUP ITEM	QTY				
10	1				
PASSENGER VAN					
RESPONSE	6	7			
NO BID?	Y	Υ			
SKU	EA	EA			
UNIT PRICE					
	\$0.0000	\$0.0000			
EXT. PRICE					
	\$0.0000	\$0.0000			
EXT. PRICE	\$0.0000 \$0.00	\$0.0000			
EXT. PRICE GROUP ITEM	\$0.0000 \$0.00 QTY 1	\$0.0000			
EXT. PRICE GROUP ITEM 11	\$0.0000 \$0.00 QTY 1	\$0.0000	3	4	5
EXT. PRICE GROUP ITEM 11 VAN. CAB/CHASS RESPONSE NO BID?	\$0.0000 \$0.00 QTY 1 S	\$0.0000 \$0.00	3	4 Y	5
EXT. PRICE GROUP ITEM 11 VAN. CAB/CHASS RESPONSE NO BID? SKU	\$0.0000 \$0.00 QTY 1 S	\$0.0000 \$0.00	3 EA		5 EA
GROUP ITEM 11 VAN. CAB/CHASS RESPONSE NO BID? SKU UNIT PRICE	\$0.0000 \$0.00 QTY 1 S 1 Y EA \$0.0000	\$0.0000 \$0.00 2 Y EA \$0.0000		Y	
EXT. PRICE GROUP ITEM 11 VAN. CAB/CHASS RESPONSE NO BID? SKU	\$0.0000 \$0.00 QTY 1 S	\$0.0000 \$0.00 2 Y EA	EA	Y EA	EA

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM	QTY				
11	1				
VAN. CAB/CHASSIS	5				
RESPONSE	6	7			
NO BID?	Y	Y			
SKU	EA	EA			
UNIT PRICE	\$0.0000	\$0.0000			
EXT. PRICE	\$0.00	\$0.000			
EXT. PRICE	φ0.00	\$0.00			
GROUP ITEM	QTY				
12	1				
1/4-TON (COMPACT	·				
RESPONSE	1	2	3	4	5
NO BID?	Υ				Υ
SKU	EA	EA	EA	EA	EA
UNIT PRICE	\$0.0000	\$12,116.0000	\$15,855.0000	\$12,097.0000	\$0.0000
EXT. PRICE	\$0.00	\$12,116.00	\$15,855.00	\$12,097.00	\$0.00
GROUP ITEM	QTY				
12	1				
1/4-TON (COMPACT					
RESPONSE	6	7			
NO BID?	Υ				
SKU	EA	EA			
UNIT PRICE	\$0.0000	\$11,086.0000			
EXT. PRICE	\$0.00	\$11,086.00			
GROUP ITEM	QTY				
13	1				
1/2-TON PICK-UP T	RUCK				
RESPONSE	1	2	3	4	5
NO BID?	Υ				Y
SKU	EA	EA	EA	EA	EA
		# 44.005.000	0.000.000		
UNIT PRICE	\$0.0000	\$14,935.0000	\$16,851.0000	\$14,996.0000	\$0.0000
	\$0.0000 \$0.00	\$14,935.0000 \$14,935.00	\$16,851.000 \$16,851.00	\$14,996.0000 \$14,996.00	\$0.0000 \$0.00

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM QTY				
13 1 1/2-TON PICK-UP TRUCK				
RESPONSE 6	7			
NO BID?	7			
SKU EA	EA			
UNIT PRICE \$14,125.0000	\$13,779.0000			
EXT. PRICE \$14,125.00	\$13,779.00			
GROUP ITEM QTY				
14 1				
3/4-TON PICK-UP TRUCK				
RESPONSE 1	2	3	4	5
NO BID? Y				Y
SKU EA UNIT PRICE \$0.0000	EA	EA	EA	EA
UNIT PRICE \$0.0000 EXT. PRICE \$0.00	\$21,983.0000 \$21,983.00	\$21,245.0000	\$21,819.0000	\$0.0000
LXT.TINGL \$0.00	\$21,963.00	\$21,245.00	\$21,819.00	\$0.00
GROUP ITEM QTY				
14 1				
3/4-TON PICK-UP TRUCK				
RESPONSE 6	7			
RESPONSE 6	•			
NO BID? Y				
NO BID? Y SKU EA	EA			
NO BID? Y SKU EA UNIT PRICE \$0.0000	EA \$21,065.0000			
NO BID? Y SKU EA	EA			
NO BID? Y SKU EA UNIT PRICE \$0.0000	EA \$21,065.0000			
NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.00	EA \$21,065.0000			
NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.00 GROUP ITEM QTY	EA \$21,065.0000			
NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.00 GROUP ITEM QTY 15 1	EA \$21,065.0000	3	4	5
NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.00 GROUP ITEM QTY 15 1 1-TON PICK-UP TRUCK RESPONSE 1 NO BID? Y	EA \$21,065.0000 \$21,065.00		4	5 Y
NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.00 GROUP ITEM QTY 15 1 1-TON PICK-UP TRUCK RESPONSE 1 NO BID? Y SKU EA	EA \$21,065.0000 \$21,065.00 2 EA	EA	EA	
NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.00 GROUP ITEM QTY 15 1 1-TON PICK-UP TRUCK RESPONSE 1 NO BID? Y SKU EA UNIT PRICE \$0.0000	EA \$21,065.0000 \$21,065.00 2 EA \$22,564.0000	EA \$23,410.0000	EA \$22,112.0000	Υ
NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.00 GROUP ITEM QTY 15 1 1-TON PICK-UP TRUCK RESPONSE 1 NO BID? Y SKU EA	EA \$21,065.0000 \$21,065.00 2 EA	EA	EA	Y EA

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM QTY				
15 1 1-TON PICK-UP TRUCK				
RESPONSE 6	7			
NO BID? Y				
SKU EA	EA			
UNIT PRICE \$0.0000				
EXT. PRICE \$0.00				
GROUP ITEM QTY				
16 1				
1-TON CAB/CHASSIS				
RESPONSE 1	2	3	4	5
NO BID? Y		Y		Υ
SKU EA	EA	EA	EA	EA
UNIT PRICE \$0.0000		\$0.0000	\$23,110.0000	\$0.0000
EXT. PRICE \$0.00	\$23,013.00	\$0.00	\$23,110.00	\$0.00
GROUP ITEM QTY				
GROUP ITEM QTY 16 1				
16 1 1-TON CAB/CHASSIS	7			
16 1 1-TON CAB/CHASSIS	7			
16 1 1-TON CAB/CHASSIS RESPONSE 6				
16 1 1-TON CAB/CHASSIS RESPONSE 6 NO BID? Y	EA			
16 1 1-TON CAB/CHASSIS RESPONSE 6 NO BID? Y SKU EA	EA \$21,903.0000			
16 1 1-TON CAB/CHASSIS 6 RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.000	EA \$21,903.0000			
16 1 1-TON CAB/CHASSIS RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000	EA \$21,903.0000			
16 1 1-TON CAB/CHASSIS 6 RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.000 GROUP ITEM QTY	EA \$21,903.0000			
16 1 1-TON CAB/CHASSIS RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.000 GROUP ITEM QTY 17 1	EA \$21,903.0000	3	4	5
16 1 1-TON CAB/CHASSIS 6 RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.000 GROUP ITEM QTY 17 1 15,000 GVWR CAB/CHASSIS	EA \$21,903.0000 \$21,903.00	3 Y	4	5 Y
16 1 1-TON CAB/CHASSIS 6 RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.000 GROUP ITEM QTY 17 1 15,000 GVWR CAB/CHASSIS RESPONSE 1	EA \$21,903.0000 \$21,903.00		4 EA	Y
16 1 1-TON CAB/CHASSIS RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.000 GROUP ITEM QTY 17 1 15,000 GVWR CAB/CHASSIS RESPONSE 1 NO BID? Y	EA \$21,903.0000 \$21,903.00	Y		
16 1 1-TON CAB/CHASSIS RESPONSE 6 NO BID? Y SKU EA UNIT PRICE \$0.0000 EXT. PRICE \$0.000 GROUP ITEM QTY 17 1 15,000 GVWR CAB/CHASSIS RESPONSE 1 NO BID? Y SKU EA	EA \$21,903.0000 \$21,903.00 2 EA \$26,562.0000	Y EA	EA	Y EA

BID TITLE: SEDANS, UTILITY VEHICLES, VANS, PICK-UP TRUCKS, AND CAB/CHASSIS

BID OPENING DATE: 10/27/2004

GROUP ITEM	QTY 1			(), 100 0000	
15,000 GVWR CA	B/CHASSIS				
RESPONSE NO BID? SKU	6 Y EA	7 EA			
UNIT PRICE EXT. PRICE	\$0.0000 \$0.00	\$30,536.0000 \$30,536.00			
GROUP ITEM 18	QTY 1				
17,500 GVWR CA	B/CHASSIS				
RESPONSE NO BID? SKU UNIT PRICE EXT. PRICE	1 Y EA \$0.0000 \$0.00	2 EA \$28,272.0000 \$28,272.00	3 Y EA \$0.0000 \$0.00	4 EA \$28,314.0000 \$28,314.00	5 Y EA \$0.0000 \$0.00
GROUP ITEM 18 17,500 GVWR CAB	QTY 1 B/CHASSIS				
RESPONSE NO BID? SKU UNIT PRICE EXT. PRICE	6 Y EA \$0.0000 \$0.00	7 EA \$30,969.0000 \$30,969.00			
	+0.00	Ψ50,909.00			